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# ULRIK QVALE & PARTNERS AS

## Info-letter

27<sup>th</sup> of April 2016



Good morning,

We had a visit from Gemak Shipyard last week and visited some owners to give the latest news about their facilities etc.

We have made a summary of the presentation where they (of course) highlighted the advantages Gemak have compared with the other yards in Tuzla:

- 3 docks + a slip-way
- 43 cranes
- Their own 100 tons self-propelled floating-crane
- Big space for landing of hatch-covers (90 – 100 pc in covered sheds)
- A number of works-shops inside the yards
- In total 3,5 km quays
- Engineers / foremen speak english

Most of the yards in Tuzla only have one floating-dock and no quay.

The vessels are then put alongside the floating-dock for alongside jobs.

Gemak is also well equipped with work-shops inside the yards, while most of their competitors need to use sub-contractors' work-shops in the area, which again is quite time-consuming for the superintendents.

Kerem also told about the bridge-projects they have been involved in lately:

1. New bridge across the Bosphoros-strait (to be completed in 2017) where Gemak delivered sections totaling 50.000 tons of steel and with their own vessel to move the sections from the yard to the bridge-location.
2. New Izmit-bridge near Yalova (will open end 2016) where Gemak manufactured the pillar-foundations

The yards in Tuzla is on land with a 50 years lease, expiring in 2030.

After that no one knows what will happen with the Tuzla Bay, but in Yalova the yards own the land.

Besiktas is already located in Yalova with the new Gemak-yard of 110.000 sqm next door.

Gemak has built 2 piers in their Yalova yard and are planning to have a big new floating dock (minimum 400 x 66 m) located there by end of 2017, and today they use a high-speed ferry from the Tuzla yard to Yalova (15 mins).

Goods will have to be transported by road.

Gemak also have a steel-factory (NETA) with a big steel stock.

This yard is doing extensive steel-prefabrication and pipe-fabrication and have a designated stainless-steel work-shop.

Gemak docks approx. 150 ships every year, which is 20 – 25 % of all ships docking in Tuzla..

This includes also off-shore work for clients like Sipem.

Gemak have installed 11 Ballast Water Treatment system (BWT).

They always visit the ships for 3D-scanning and measurements and will need 14 days for the installation, normally at a cost of USD 450 – 500.000.



Until 2009 Gemak built 19 vessels, among them the M/T TRANS FJELL for Seatrans in Bergen, and they still have their newbuilding dept.

For docking in Turkey it is very important to choose an experienced agent, as he can have spares etc. through customs in a day without tax etc.

North-West of Istanbul a new airport is under construction and will, in due course, replace the Atatürk Airport.

From this airport there will be a motorway (well in progress) leading over the new Izmit bridge to Yalova.

Today it is very heavy traffic from Atatürk Airport and through Istanbul to Tuzla, but there are buses, train and ferry as alternatives.

From Norway the easiest is to fly to Sabiha Gokcen Airport (SAW) near Tuzla (limited no. of flights). If you need more info about the Gemak Shipyards, or other yards in our portfolio, please let us know.